



Long & McQuade

MUSICAL INSTRUMENTS 

www.long-mcquade.com

1845 Pembina Highway Winnipeg MB R3T 2G6 • p: (204) 284-8992 • f: (204) 452-2303

Greg Barratt • gbarratt@long-mcquade.com

Stephanie Rietveld • srietveld@long-mcquade.com

Long & McQuade School Rental Programs

At Long & McQuade, we provide parents with the simplest, most user friendly instrument rental program in Canada, online and through our more than 80 store locations nation-wide. We offer two convenient plans for school band and orchestra students. Parents can choose to rent **YEARLY** or **MONTHLY**. There is no term commitment for either plan - you can cancel or renew at any time.

RENTAL OPTIONS

- **SCHOOL YEAR RENTALS** offer *the best price for a USED instrument rental*. Paying up front for the whole school year offers significant savings from the Monthly Rental rate.
- **MONTHLY RENT-TO-OWN** is an **affordable way to have a NEW instrument**, where 100% of your payments is applied to the Rent-To-Own price.
- **MONTHLY USED RENTAL** gives you a used instrument at an affordable monthly rate.

RENTAL PROTECTION

(only \$1 per month)

- One of the best features of our rental program is our Instrument Rental Protection. This is an optional service that you can add to your rental for \$1 per month, or \$10 per year for a school year rental. For this small fee, Long & McQuade will cover the full value of the instruments in case of loss, theft or damage for the duration of the rental or Rent-To-Own contract.

School Year Rental Rates

	Rental Rate	Rental Protection	Tax	Yearly Total
Flute	\$139	\$10	\$17.88	\$166.88
Clarinet	\$139	\$10	\$17.88	\$166.88
Trumpet	\$139	\$10	\$17.88	\$166.88
Trombone	\$139	\$10	\$17.88	\$166.88
Alto Sax	\$279	\$10	\$34.68	\$323.68
Tenor Sax	\$315	\$10	\$39.00	\$364.00
Bari Sax	\$895	\$10	\$108.60	\$1,013.60
Bass Clarinet	\$495	\$10	\$60.60	\$565.60
French Horn (Single)	\$349	\$10	\$43.08	\$402.08
French Horn (Double)	\$495	\$10	\$60.60	\$565.60
Baritone Horn	\$325	\$10	\$40.20	\$375.20
Euphonium	\$375	\$10	\$46.20	\$431.20
Tuba	\$595	\$10	\$72.60	\$677.60
Percussion Bell Kit	\$89	\$10	\$11.88	\$110.88
Violin	\$139	\$10	\$17.88	\$166.88
Viola	\$149	\$10	\$19.08	\$178.08
Cello	\$260	\$10	\$32.40	\$302.40
String Bass	\$495	\$10	\$60.60	\$565.60

Where the Music Begins!



Long & McQuade

MUSICAL INSTRUMENTS

www.long-mcquade.com

1845 Pembina Highway Winnipeg MB R3T 2G6 · p: (204) 284-8992 · f: (204) 452-2303

Greg Barratt · gbarratt@long-mcquade.com

Stephanie Rietveld · srietveld@long-mcquade.com

We know, as you do, that no one has a crystal ball and can predict with certainty how long a student may wish to play the instrument they choose today.

Rent-To-Own is a rental plan that may result in owning the instrument. It does not require a commitment to purchase. Rather, the Rent-To-Own option recognizes uncertainty while offering advantages should the student enjoy the instrument they choose and continue playing it as they progress in their musical education. The money spent in the monthly rental is vested to work for you the same way it would in a financing plan, but with the security and peace of mind that rental plans provide:

At any time, should the student no longer require the instrument, it may be returned to us. The contract will be terminated and rental payments will cease without buyout, fees, or penalties, provided payments are up to date at the time of return.

Conversely, should you wish to purchase the instrument at any time during the term, you may buy out the remaining principal balance without further charges, reducing the RTO price.

Rent-To-Own Rates

	Brand	Model	Purchase Price	Monthly Rate	Rental Protection	Tax	Monthly Total	Term (Months)	Rent-To-Own Buyout Price
Flute	Carlton	CFL100	\$475	\$19	\$1	\$2.40	\$22.40	33	\$627
	Gemeinhardt	2SPAJ	\$530	\$23	\$1	\$2.88	\$26.88	30	\$690
	Jupiter	JFL710	\$625	\$24	\$1	\$3.00	\$28.00	35	\$840
Clarinet	Carlton	CCL101	\$475	\$19	\$1	\$2.40	\$22.40	33	\$627
	Jupiter	JCL700N	\$650	\$24	\$1	\$3.00	\$28.00	37	\$888
	Selmer	CL301	\$795	\$30	\$1	\$3.72	\$34.72	36	\$1,080
Trumpet	Carlton	CTR101	\$595	\$23	\$1	\$2.88	\$26.88	33	\$759
	Jupiter	JTR700	\$750	\$28	\$1	\$3.48	\$32.48	36	\$1,008
	Bach	TR300H2	\$895	\$34	\$1	\$4.20	\$39.20	35	\$1,190
	King	601PC	\$895	\$34	\$1	\$4.20	\$39.20	35	\$1,190
Trombone	Carlton	CTB101	\$595	\$23	\$1	\$2.88	\$26.88	33	\$759
	Bach	TB301	\$895	\$34	\$1	\$4.20	\$39.20	35	\$1,190
	King	606	\$895	\$34	\$1	\$4.20	\$39.20	35	\$1,190
	Jupiter	JTB700	\$930	\$35	\$1	\$4.32	\$40.32	36	\$1,260
Alto Sax	Carlton	CAS100	\$995	\$39	\$1	\$4.80	\$44.80	34	\$1,326
	Jupiter	JAS500	\$1,375	\$52	\$1	\$6.36	\$59.36	35	\$1,820
	P. Mauriat	LE BRAVO ALTO	\$2,299	\$87	\$1	\$10.56	\$98.56	35	\$3,045
Tenor Sax	Carlton	CTS100	\$1,299	\$51	\$1	\$6.24	\$58.24	34	\$1,734
	Jupiter	JTS500	\$1,695	\$64	\$1	\$7.80	\$72.80	36	\$2,304
	P. Mauriat	LE BRAVO TENOR	\$2,795	\$105	\$1	\$12.72	\$118.72	36	\$3,780
French Horn (Double)	Jupiter	JHR1100	\$3,450	\$130	\$1	\$15.72	\$146.72	36	\$4,680
Baritone Horn	Jupiter	JBR730	\$1,795	\$68	\$1	\$15.72	\$146.72	35	\$2,380
Euphonium	Jupiter (3 VLV)	JEP700L	\$2,195	\$83	\$1	\$8.28	\$84.72	35	\$2,905
Percussion Bell Kit	Mapex	MPX-MPK32P	\$299	\$21	\$1	\$2.64	\$24.64	16	\$336

Where the Music Begins!